



Management Services

Management Solutions  
performance + results

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[www.mjsmanagement.net](http://www.mjsmanagement.net)

## Management Consultants to the Precast Industry

# RESULTS IMPROVEMENT BULLETIN

### *PRECAST BUSINESS RESULTS IMPROVEMENT BULLETIN*

*Precast Business Results Improvement Bulletins are published by MJS Management Services. Additional bulletins that summarize current management challenges and solutions for the precast industry can be found at [www.mjsmanagement.net](http://www.mjsmanagement.net).*

*MJS Management Services is a consulting firm that works exclusively with clients in the precast industry to improve business performance and results. For assistance with this or other management challenges please call 206-388-5209 or contact us by email. Visit our web site for a full description of the services we provide.*

*Please email [info@mjsmanagement.net](mailto:info@mjsmanagement.net) to be added or dropped from the distribution list.*

## LEAN MANAGEMENT – SPECIFICALLY FOR THE PRECAST INDUSTRY

With our in-depth knowledge of precast processes and best practices, MJS Management Services is an ideal consulting resource to assist with implementing lean management to achieve your business goals – speed, quality, cost and throughput improvement.

Additional information on our lean management services is available at [www.mjsmanagement.net](http://www.mjsmanagement.net).

### Lean Management Implementation – Production and Office Processes

- We work with your teams to implement lean management. Common projects include:
  - Production processes:**
    - product lines such as double-T's, wall panels
    - support processes such as steel shop, carpentry shop, batch plant, finish and yarding.
  - Office processes:**
    - engineering, drafting or project management
    - sales and estimating
    - finance and administration
- The work plans for lean implementation projects typically include: lean orientation, identify non-valued added activity (waste) in the current process, define and implement improvements, 5S assessment and implementation, organization transformation to lean thinking.



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### **Lean Management for Precast Workshop**

- A ½ day workshop, conveniently delivered at your location. This popular workshop provides a mechanism for your entire leadership team (senior management, operations and other staff) to develop a common understanding of how lean management works, why “lean” has become such a popular topic and how “lean” works in a precast operation (see attached workshop information package).
- The workshop is suitable for precasters who want an introduction to lean management, the benefits and the commitment required. Many precast specific examples of waste and improvement opportunities are provided.

### **Lean Management Assessment**

- We work with your team to assess one or more areas of your operation to determine the benefits that could be achieved from lean management techniques.



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# **LEAN MANAGEMENT FOR PRECAST WORKSHOP**

A workshop specifically for precast management teams, delivered at your location

**Faster, Better, Cheaper – Using lean management to achieve lower costs, higher quality and faster response.**

**Are you looking for ways to make your operation leaner and more competitive?**

Many precast management teams are seeking additional knowledge on lean management but prefer a forum that explains lean concepts in precast terms.

MJS Management Services is pleased to provide a convenient and economical performance improvement workshop to help your team:

- Learn the fundamentals of lean management.
- Understand why a growing number of precasters are using lean management and the benefits that are achieved.
- Increase awareness of the inefficient and wasteful steps that occur in your operation every day.
- Determine if lean management should be used in your company.

## **A convenient way for precast management teams to learn more about lean management**

All industries, including precast, are under intense pressure to improve competitiveness – through innovative products, higher productivity, faster response and better quality. Leading companies in almost every industry and a growing number of precasters are using lean management principles to achieve these goals. Even general contractors (see [www.leanconstruction.org](http://www.leanconstruction.org)) are “going lean”.

Lean management is a powerful approach that identifies waste and drives continuous improvement.

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### **Precast specific information and examples on lean management**

MJS Management Services offers this precast specific workshop to explain the basics of lean management and its application to precast operations. We provide many easy to understand examples of how lean management techniques are used by precast producers to streamline production and office functions.

- The workshop suits senior management, department heads and supervisors.
- The concepts apply to production; field; project management, engineering and drafting; finance and administration; sales and estimating.
- The workshop is suitable as a standalone event or as a topic at a management or planning meeting.

### **Why is lean management such a popular topic?**

All precasters are searching for methods to improve competitiveness. The two most common roadblocks to progress are:

1. Finding the time to improve.
2. Finding an easy to understand method that reliably and quickly produces results.

With a strong track record of success in a variety of industries, lean management has become the performance improvement method of choice for a growing number of precasters. Lean management provides a common sense, widely-used approach to speed implementation of change.

This ½ day workshop provides the following answers to precast management teams:

- **What is lean management/lean manufacturing?**
- **Why are so many companies using lean management concepts? Why does lean management work?**
- **How does lean management apply to precast production and office functions?**
- **What is the potential for improvement in my operation?**
- **What are the steps to implement lean management/lean manufacturing?**
- **Should lean management be a priority in my organization?**



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## **LEAN MANAGEMENT FOR PRECAST WORKSHOP**

### **KEY TOPICS**

1. What is lean management? – lean management defined, lean management goals.
2. Who's using lean management? Why has lean become so popular? Why does lean management work? – examples from precast and other industries.
3. Key lean management concepts – waste, continuous improvement, value stream mapping, 5S, 5 whys, pull and flow, visual management, error proofing, kaizen, and other important components of the lean approach.
4. What is the difference between lean management and Six Sigma?
5. What are common sources of waste and inefficiency in core precast processes – production; field; sales, estimating; project management, engineering, drafting; finance and administration?
6. How big is the opportunity for improvement? How much waste can be eliminated? How much better can our processes operate (speed, quality, and cost)?
7. What are the steps to use lean management?
8. Is lean management/lean manufacturing a good option for your organization?



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### WORKSHOP FORMAT

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### WORKSHOP OUTCOMES AND BENEFITS

This workshop will provide your management team with an understanding of lean management and its application in precast operations. Through this concise, informative and thought-provoking presentation your team will:

- Gain a sense of the amount of inefficiency and waste (non-value added activity) commonly found in key processes in production, field, engineering, drafting and other areas of your business.
- Understand lean management concepts and how they are applied to reduce waste, increase speed, improve quality and raise throughput.
- Determine if lean management is suitable for your business.

**For more information or to schedule a lean management for precast workshop at your location, please email [info@mjsmanagement.net](mailto:info@mjsmanagement.net) or call 206-388-5209.**

(Note: The basic workshop requires approximately ½ day but can be shortened for those who prefer a quick overview or lengthened to a full day for those who want to more thoroughly cover lean concepts, examples, benefits and implementation issues).