



Management Services

Management Solutions  
performance + results

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**Management Consultants to the Precast Industry**

## RESULTS IMPROVEMENT BULLETIN

*PRECAST BUSINESS RESULTS IMPROVEMENT BULLETIN*

*Precast Business Results Improvement Bulletins are published by MJS Management Services. Additional bulletins that summarize current management challenges and solutions for the precast industry can be found at [www.mjsmanagement.net](http://www.mjsmanagement.net).*

*MJS Management Services is a consulting firm that works exclusively with clients in the precast industry to improve business performance and results. For assistance with this or other management challenges please call 206-388-5209 or contact us by email. Visit our web site for a full description of the services we provide.*

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### **Develop an Acquisition and Divestiture Strategy**

- The mid-size business acquisition market slowed dramatically after the 2000 acquisition boom. Buyers are now re-entering the market with a view that valuations are more reasonable and that profit and growth prospects will improve. This bulletin will comment on how to create an acquisition or divestiture strategy.

The complete results improvement bulletin on this topic will be added at a later date. Some of these bulletins can be provided in advance so if this topic is of interest please email your request to [info@mjsmanagement.net](mailto:info@mjsmanagement.net).