



Management Services

Management Solutions
performance + results

(206) 388-5209

info@mjsmanagement.net

www.mjsmanagement.net

Management Consultants to the Precast Industry

RESULTS IMPROVEMENT BULLETIN

PRECAST BUSINESS RESULTS IMPROVEMENT BULLETIN

Precast Business Results Improvement Bulletins are published by MJS Management Services. Additional bulletins that summarize current management challenges and solutions for the precast industry can be found at www.mjsmanagement.net.

MJS Management Services is a consulting firm that works exclusively with clients in the precast industry to improve business performance and results. For assistance with this or other management challenges please call 206-388-5209 or contact us by email. Visit our web site for a full description of the services we provide.

Please email info@mjsmanagement.net to be added or dropped from the distribution list.

PRODUCTIVITY IMPROVEMENT SOLUTIONS FOR PRECASTERS - WINNING A WAR ON WASTE

Productivity improvement continues to be a top priority for the industry and a growing number of precasters are implementing lean manufacturing methods. Lean companies intently focus on continuous improvement and reduction of waste. Waste is defined as activities that don't add value from the customer's perspective. Gains in the double digit range are common as employee teams acquire expertise in understanding waste and continuous improvement.

MJS Management Services has been very active in assisting the industry to win this war on waste and achieve aggressive targets to improve productivity, quality and throughput. We are the leading implementer of lean practices for precast producers, conducting projects at more than 20 plants.

This Results Improvement Bulletin summarizes a range of productivity solutions we've developed for precasters, building on our track record, in-depth industry experience and inventory of best practices.



Management Services

Management Solutions
performance + results

Management Consultants to the Precast Industry

RESULTS IMPROVEMENT BULLETIN

PRECAST BUSINESS RESULTS IMPROVEMENT BULLETIN

Comprehensive productivity improvement solutions for precasters

Our comprehensive range of precast specific productivity improvement solutions includes:

- 1. Introductory productivity workshops** - to understand how lean manufacturing works in a precast environment, implementations steps and the associated benefits.
- 2. Lean implementation** – see below for examples of our team of lean implementation specialists. Leverage the experience and best practices we've acquired from implementing lean concepts at more than 20 precast plants producing a wide variety of products.

Our team can help you get started. Or if you have begun a lean, productivity program but feel that progress is not meeting expectations, we can help jump start your efforts.

Our team of lean specialists with precast industry expertise continues to expand. Some examples:

Richard Crowley – more than 25 years of experience assisting organizations to implement lean enterprise principles, tools and methodologies. Worked for 8 years with the Kaizen Institute of North America.

Dean Davidson – more than 20 years of manufacturing experience, has implemented lean concepts at a wide variety of organizations, studied manufacturing methods in Germany and Japan, and is intimately familiar with Toyota Production System (TPS).

John Petak – over 30 years of manufacturing experience developing cross-functional teams to implement lean methods and eliminate wasteful practices.



Management Services

Management Solutions
performance + results

Management Consultants to the Precast Industry

RESULTS IMPROVEMENT BULLETIN

PRECAST BUSINESS RESULTS IMPROVEMENT BULLETIN

- 3. Expand your lean implementation into other processes** - such as engineering/drafting, project management and field. We also offer programs to help engineering consultants to implement lean concepts in their design and drafting processes, resulting in quality and speed improvements with corresponding increases in customer satisfaction.
- 4. Best practice forums and benchmarking** – share ideas and develop performance measures by participating in a best practice and benchmarking forum with a small group of compatible precasters.
- 5. Supervisor training – available in both English and Spanish.** Upgrade the leadership, supervision, communication, planning and motivation skills of your front line supervisors and managers. A shortage of these competencies often explains slow rates of progress with productivity and other change programs.
- 6. Incentive plans linked to productivity goals** – effective incentive programs can have a substantial impact on productivity success. We design practical, easy to administer incentive plans that incorporate performance measures suitable for the precast industry.
- 7. Fast, medium, slow?** – a workshop to assess the pace of your productivity improvement program (fast, medium or slow). Understand the changes and best practices needed to move from the slow/medium category to fast.
- 8. High performance employees** – Would you like to know **before** you promote someone whether they'll perform at a high level in their new role? Use our inventory of high performance profiles for all key precast positions to increase the chance of getting the right people in the right place.

Visit www.mjsmanagement.net or contact us info@mjsmanagement.net, (206) 388-5209 for more information on our productivity solutions for the precast industry.